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MAKING LARGE SCALE EV
INSTALLATIONS EASY

Andy Taylor

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Our Team

The executive team has 30+ years of experience in the EV Hub space with complimentary skillsets that allows us to provide a comprehensive offering that beats the competition.



Andy Taylor

CEO

Ex-AA and Centric a leader who delivered £10M automotive projects, managed large workforces, and joined GoZero in 2018.



Cameron Orcutt

CFO

Commercial and strategic finance leader with 7+ years startup leadership experience, driving growth and financial strategy for high growth businesses.



Neil Langston

CTO

Tech leader with +30 years experience specialising in scalable cloud architecture and cross-platform software, and the development of robust EV infrastructure platforms.



David Wells

CPO & FOUNDER

Entrepreneur, tech leader, and ex-government consultant with a proven track record of building organisations, complex systems, and improving national infrastructure



Andy Gray

CCO

Ex-RAW Charging General Manager who secured major clients including McArthurGlen and Aviva, built Ground Control's EV division to £4.6m revenue.

The Problem

The public charging network is not scaling quickly enough to meet medium-term demand. A structural supply-demand imbalance is emerging.

Undersupply of UK EV Charging

There are only 116k UK public charge points* in operation. The UK must increase its network nearly 3x to reach the Government's 300,000 charger target by 2030. 40% of households do not have off-street parking

Regulation Driving Adoption

The UK's Zero Emission Vehicle Mandate legally requires manufacturers to reach 80% zero-emission new car sales by 2030 and 100% by 2035, giving regulatory certainty that supports accelerating EV adoption and charging.

Exponential Growth

Only 2M BEVs on the road today (5.8%*)
By 2030 SMMT forecasts over double the BEVs registered in the UK today. Exceeding 6.9 million by 2030**.

*Zapmap UK EV Chargin Statistics, April 2026 & UK EV Market Share & Registrations, April 2026

**SMMT, EV Infrastructure Position Paper

1

Design It

Experienced business development team capable of tailoring sites suitable for all customer profiles.

2

Build It

Outsourced installation partners, supported by in-house Project Manager & HSQE manager. Ensures a low-cost model.

3

Operate It

Our proprietary software operates EV charging for all customer types and market opportunities.

Scalable Delivery Model

GoZero combines 30+ years of experience, lean operating model, and proprietary multi functional software platform, allowing the company to scale exponentially.

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Portfolio and Traction

Contracted pipeline with large-scale customers



54 sites

Actively Deploying



250 sites

Contract Final



480 sites

Contract Final



2,500 sites

HoT Signed

Blue chip customers represents £122.8m potential total installation revenue and £54.5m in annual recurring revenue by year 5

The Competition

How we differentiate ourselves from the competition

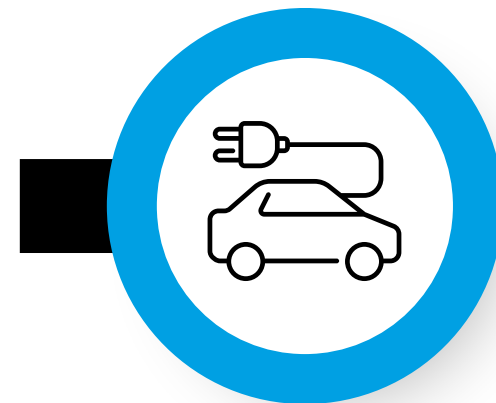
Feature	GoZero	Roam	Raw Charging
Distribution Advantage	Tri-party partnership with CEF and Rolec	No comparable partnership	No comparable partnership
DC Charger Focus + Blue Chip Customers	DC focus with main clients Co-Op, Iceland, and Holiday Inn Express	AC pipeline has lower utilisation potential	DC Focus with main clients National Trust, McArthurGlen and Hammerson
Zero Capex for Site Owner	Provides fully funded options	Restricted offerings	Restricted offerings
Software Platform	Proprietary and multi-functional platform	Limited platform capabilities	3 rd party platform

How The Platform Works

What happens when a customer charges their car?

Customer Stops at GoZero Charge Site

Customer stops at any GoZero site whether it's retail, hospitality, or other.



Customer Pays Using QR Code or Contactless Option

We offer multiple payment methods to reduce friction for customers.



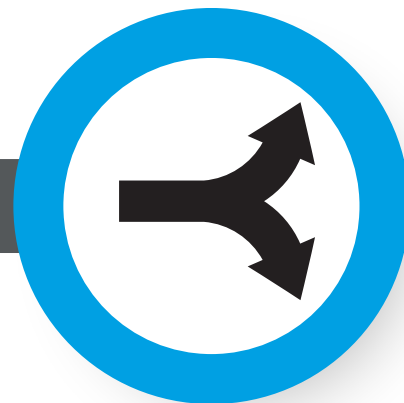
GoZero Platform Captures Charging Data

GoZero captures and stores charging data for each charge, allowing it to assess how sites are performing and manage payouts.



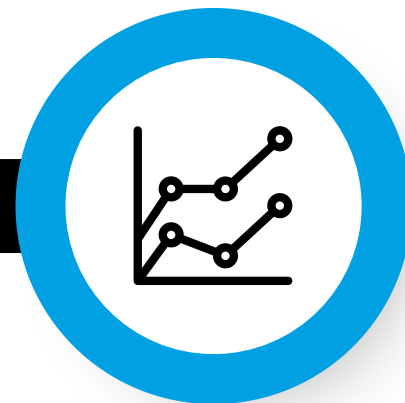
GoZero Platform Processes the Payment

GoZero executes payment waterfall, splitting the payment to pay stripe fees, electricity providers, GoZero O&M fees, and residual profit share.



Dashboard for Customers and Investors

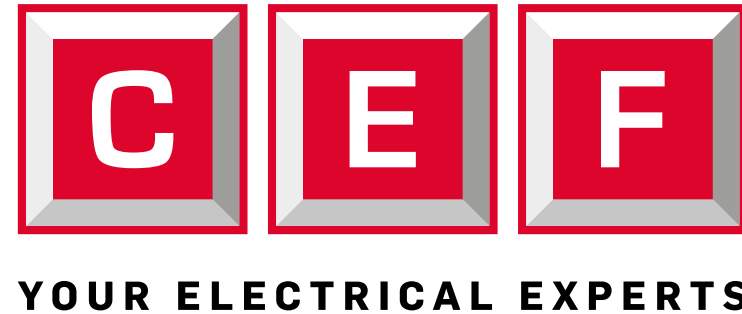
Our "Birdseye" Portal allows investors and customers to get up to date performance data and receive payments.



Strong Partnerships and Distribution

We've signed a tri-party agreement with Rolec and CEF to provide an all-in-one solution for businesses requiring large scale EV Charging solutions.

No other company in the industry has a similar agreement in place with our partners.



ROLEC

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Consulting and Distribution

National distribution scale and contractor reach, enabling rapid, cost-efficient UK rollout.

Hardware

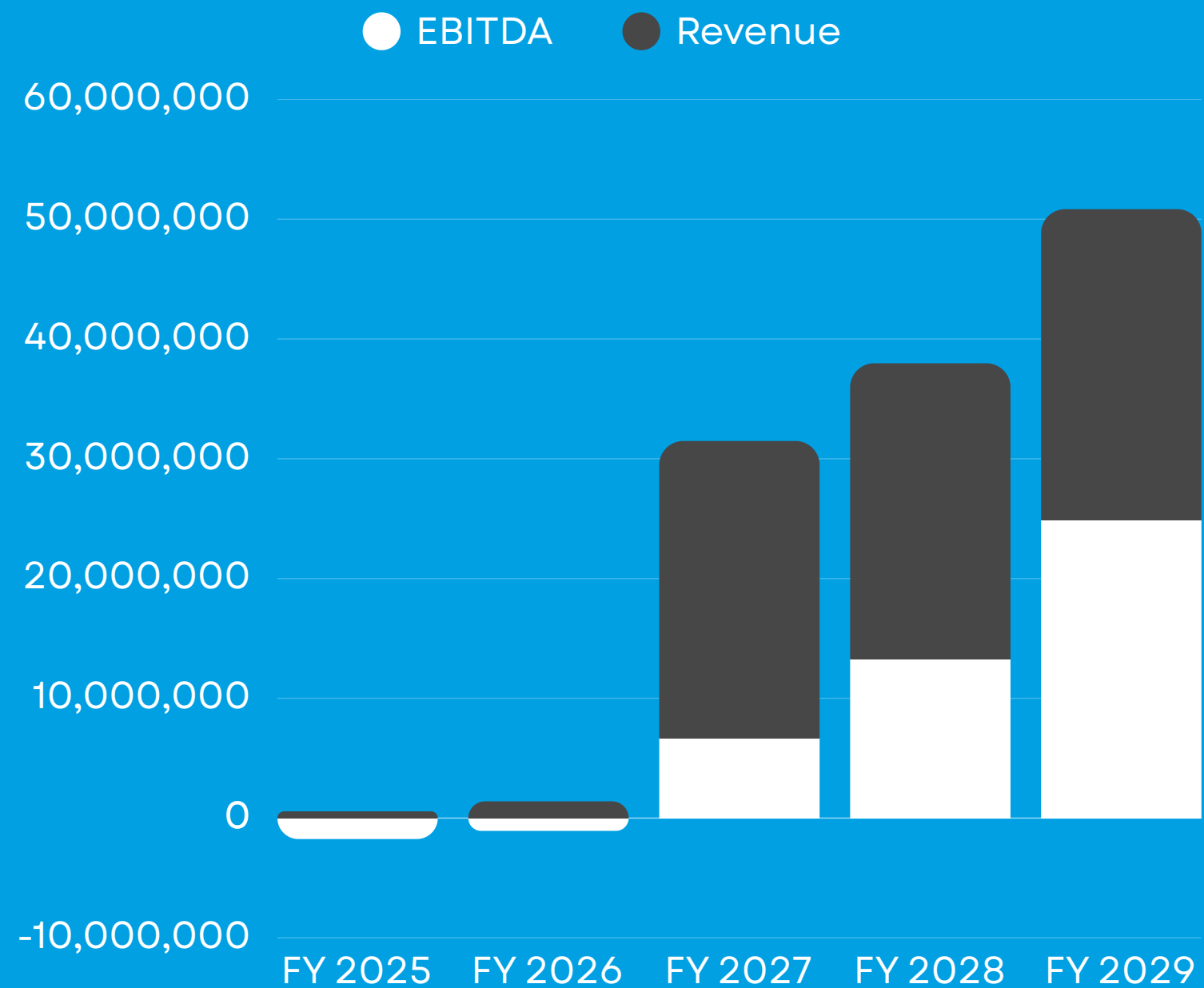
Proven, scalable EV charging hardware with full technical support.

Funding + Proprietary Software

End-to-end project delivery and proprietary software platform powering installation, uptime and customer performance.

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Projected Revenue from Large Customers



Revenue Model

1. Installation Service

Installation revenue is generated through upfront EPC fees covering design, project management, grid connection, and charger deployment.

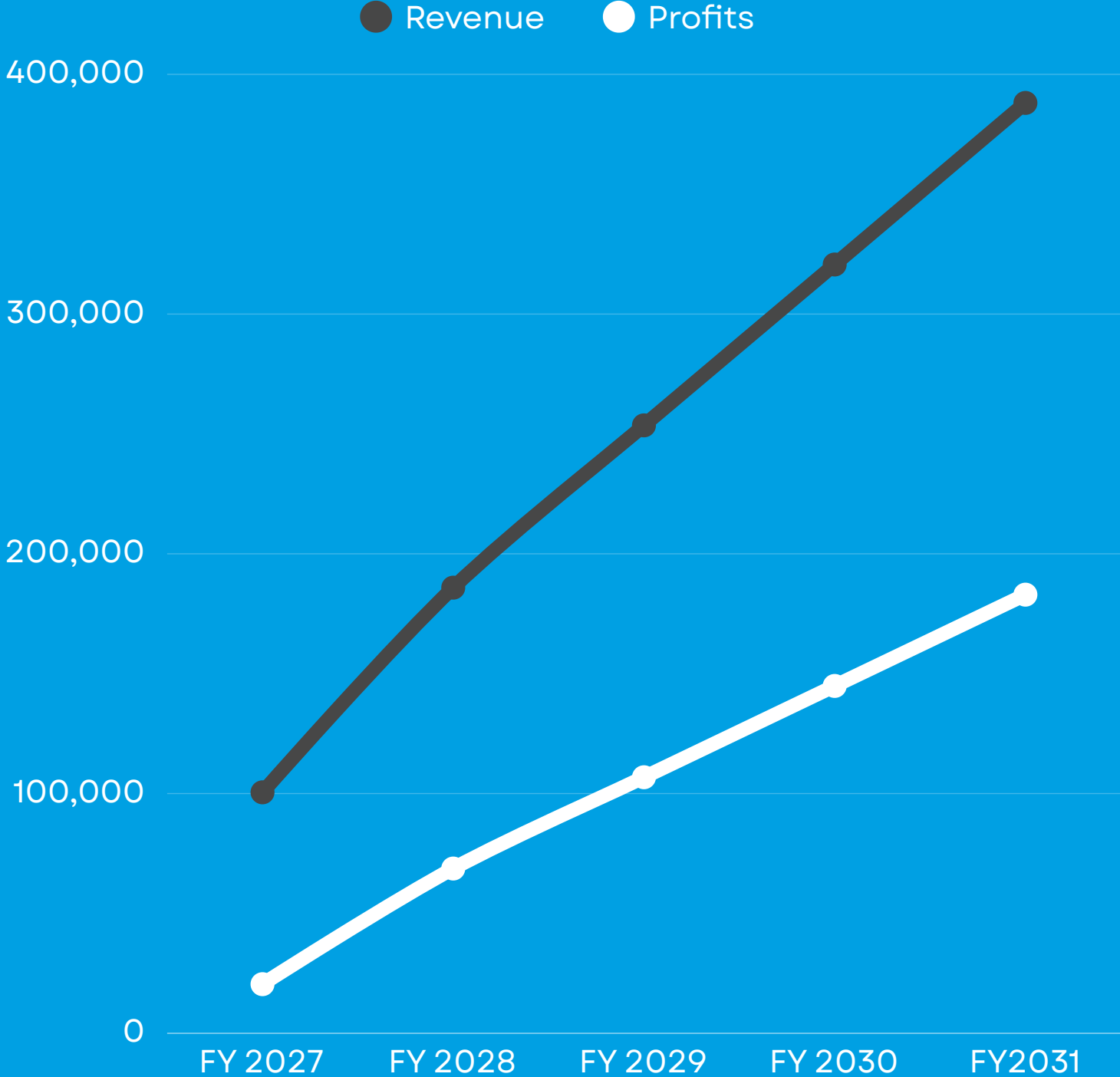
2. Profit Share Fees

Recurring revenue linked to asset performance, delivering strong ROI.

3. O&M Fees

CPO fees of 6p per kW plus O&M fees to cover driver support, development expense, and ensure operational uptime of 99%.

Sites Level Revenue and Profits



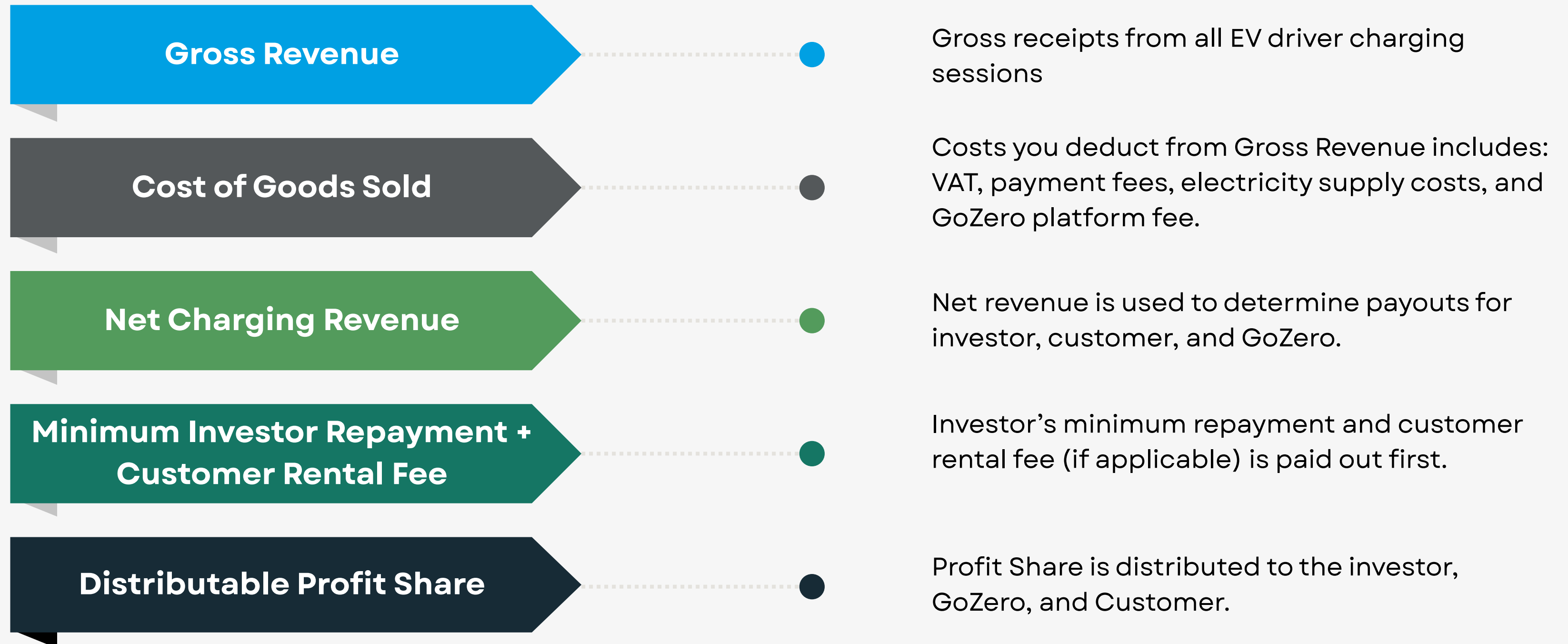
Site Level Performance: Iceland Foods

Using industry data showing comparable retail DC sites we can project strong site level profit and site cash breakeven at month 5.



Site Cashflow Waterfall

How charging revenue flows from driver to investor



Risks and Mitigations

The main risks and how we address them

Risk	Mitigation
Gross margin is sensitive to fluctuations in wholesale energy costs.	GoZero has fixed-rate supply contracts to provide cost certainty. If prices increase, our contracts allow for increases in line with CPI.
Revenue could be heavily weighted toward small number of customers (Co-op and Iceland) in short term.	Horizon Car Parking (2,500 sites) and an active BD pipeline across retail, hospitality, and destination sectors provide diversification.
Unrestricted landlord break rights in site leases could undermine revenue visibility and fundability.	GoZero has negotiated to restrict break clauses across key contracts including Co-op, Iceland, and Horizon.
Site planning & IDNO connection delays could slow deployment and push back revenue recognition.	GoZero operations conducts IDNO assessments at earliest stage of site onboarding to remove friction from process.
The business is reliant on a small senior leadership team.	Key man insurance is active for CTO and CEO, and succession planning is formalised as part of DD.

Large Pipeline of Potential Sites

Thousands of sites in our pipeline over the next 5 years, mitigating capital deployment risk for investors.

Strong Partnerships

We have strong relationships and partnerships in the industry to turbocharge customer acquisition at minimal cost.

Why Investors Should Care

15+ Year Agreements

Secured long-term and predictable cashflows for investors.

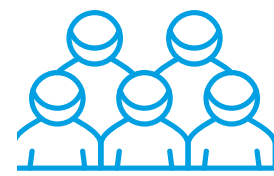
The Time is Now

Industry data shows the attractiveness of EV Hub investment, showing the demand.



The Ask: £300k Bridge Round

GoZero is raising a £300k bridge round to fund operations through to the commencement of installations for our larger contracts.



Project Manager

Bring on a dedicated project manager now to coordinate upcoming contract installations.



Working Capital

Fund short-term working capital requirements ahead of larger contract installations beginning.



Margin of Safety

Provide margin of safety to bridge through to revenue generation from larger contracts.

Thank You